

**CUSTOMER DATA FORM /  
CONTRACT AGREEMENT FOR RELINQUISHING ENTREPRENEURS**

We kindly ask you to fill in the information below and return the form by e-mail to [uusyrityskeskus@savonlinna.fi](mailto:uusyrityskeskus@savonlinna.fi) or by post to the address above. At the same time, please return the confidentiality agreement and review the privacy policy (found as an attachment / on our homepage). Thank you.

Company name and Business ID \_\_\_\_\_

Company form \_\_\_\_\_ Number of shareholders \_\_\_\_\_

Year of foundation \_\_\_\_\_

Business field (s) \_\_\_\_\_

Turnover (last accounting period) \_\_\_\_\_

Turnover development over the last 3 accounting periods \_\_\_\_\_

Profit (last accounting period) \_\_\_\_\_

Profit development over the last 3 accounting periods \_\_\_\_\_

Balance sheet profit \_\_\_\_\_

Balance sheet loss \_\_\_\_\_

Companies / communities as business customers \_\_\_\_\_ % of turnover

Consumer as business customers \_\_\_\_\_ % of turnover

Customer register yes  no

Number of employees full-time \_\_\_\_\_ part-time \_\_\_\_\_

Market share of the company in the operating area \_\_\_\_\_

Competitive position of the company in the operating area

\_\_\_\_\_

\_\_\_\_\_

Outlook of the current entrepreneur on the future development of the business field (demand increases / decreases, competition decreases / tightens, etc.)

\_\_\_\_\_

\_\_\_\_\_

Company premises own real estate or share  rented   
property costs / month (rent / maintenances, electricity, water, etc.) \_\_\_\_\_

Development points in the company (outlook of the current entrepreneur)

\_\_\_\_\_

\_\_\_\_\_

Planned date of relinquishment \_\_\_\_\_

Seller's / Sellers' name and contact information:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Selling business  company/shares   
Selling the company's owned real estate / real estate shares yes  no

additional info / alternative:

Present valuation of the real estate \_\_\_\_\_,  
Calculator of the valuation and date \_\_\_\_\_,  
Encumbrances on the real estate \_\_\_\_\_  
Location address of the real estate \_\_\_\_\_

Own estimate / desired sales price for the whole \_\_\_\_\_

I would like to assign Kontrahti Team to carry out a price valuation for the business / stock trade  
yes  no   
(data concerning at least the last three years' financial statements must be supplied for the price valuation)

**I would like my business to be featured in the marketing of companies for sale:**

On the Intranet pages of Uusyrityskeskus, a free service (visible to all employees of Uusyrityskeskus in Finland) Yes, by name  yes, but not by name  not at all

On the website of Itä-Savon Uusyrityskeskus www.isuyk.fi and on the Facebook site, a free service  
Yes, by name  yes, but not by name  not at all

On the magazine announcements of Enter To Business Project, free of charge to participating companies  
Yes, by name  yes, but not by name  not at all

On the pages of Yritysporssi www.yritysporssi.fi, a paid service 319 € + VAT per 6 month visibility  
Yes  no  (we can assist in the preparation and publication of the notice)

On the website of Firma-kauppa.fi www.firmakauppa.fi (small business price valuations less than 200,000 €) marketing channel, free yes  no

The company name and basic information, including the price estimate, can be given to the parties  
In co-operation between institutions (follow-up search) yes  no

In co-operation in the financing pool yes  no

To customers of Uusyrityskeskus who are interested in the starting / continuing of a company in the field in question yes  no

Please note that in marketing, essential data of the company raises the interest of the buyers.

**Consent to the processing and disclosure of information**

- Itä-Savon Uusyrityskeskus may use the data I provide in accordance with the attached privacy policy in its Customer Register and disclose my information to specialists, financiers, authorities, to our cooperation partners / part-implementer Miksei Mikkeli Oy for use in the Enter To Business Project and for reporting to project financiers.
- Itä-Savon Uusyrityskeskus ry may send me customer post.

Date \_\_\_\_\_

Signature \_\_\_\_\_